

**Job #:** YT/08-09/ACCTEXEC/001

**Date:** 2 July 2008

YT Solutions India Pvt Ltd is looking for an Account Executive who has the following responsibilities.

### **Responsibilities:**

- Sharp analytic approach to interact with US clients.
- Involved the sale cycle for generation clients prospects.
- Making technical presentations and demonstrating to potential customers.
- Understanding ability of candidate to meet the customer's needs.
- Liaising with other members of the sales team and development team in order to implement solution that meet the customer's requirement.
- Perform project management as per scheduled timeline and deadlines.
- Ensure that quality and production schedules meet the set targets.
- Coordinate production schedule, especially on rush orders in order to meet delivery schedule.

### **Requirements:**

- Very good communication skill with excellent command in English. Candidates with weak English don't contact.
- Experienced in field of product development cycle (3 yrs+)
- At least 5+ years experience in handling technical sales or related tasks directly with customers.
- Solid experience in quality problems solving, strong analytical skills.
- Mature, hard working, must possess high sense of responsibility.
- Good team player and have managerial skills
- Good knowledge of Microsoft Office
- Strong initiative and able to work with minimum supervision
- Technical Background from field of (BE/MCA/MSc)

### **About YT Solutions:**

YT Solutions is a 100% Export Oriented Unit registered with Software Technology Park India established in Nov 2006. YT Solutions delivers technology-enabled business solutions that help companies in North America win in competitive environment

YT Solutions service offerings span from Business Intelligence Solutions, Production Management Solutions, Application Services, Maintenance and Enhancement, Customized Software Research & Development, Product Engineering, Quality Assurance services, Infrastructure services and Open Source Consultancy.

### **Contact Us:**

If you think you are the right candidate please contact us [jobs@ytsolutions.com](mailto:jobs@ytsolutions.com) with subject as job #.